C A N A D A PROVINCE OF QUÉBEC DISTRICT OF MONTRÉAL Superior Court (Class Action)

N°: 500-06-001041-207

CHAFIK MIHOUBI

Plaintiff

VS.

PRICELINE.COM. L.L.C HOTWIRE, INC. HOMEAWAY.COM, INC. ACCOR, S.A. BEDANDBREAKFAST.COM, INC. **CANADASTAYS (1760335 ONTARIO INC.)** HILTON WORLDWIDE HOLDINGS, INC. SIX CONTINENTS HOTELS, INC. **ORBITZ WORLDWIDE, L.LC HYATT HOTELS CORPORATION** WYNDHAM HOTEL GROUP, L.L.C. **KAYAK SOFTWARE CORPORATION** BENJAMIN & BROTHERS. LL.C. (RESERVATIONS.COM

Defendants

MOTION OF THE DEFENDANTS ORBITZ WORLDWIDE, L.L.C., HOMEAWAY.COM, INC., BEDANDBREAKFAST.COM, INC. AND CANADASTAYS (1760335 ONTARIO INC.) FOR PERMISSION TO ADDUCE EVIDENCE AT THE AUTHORIZATION HEARING (Art. 574 C.C.P.)

TO THE HONOURABLE JUSTICE MARTIN F. SHEEHAN, J.C.S., OF THE SUPERIOR COURT OF QUEBEC, SITTING IN AND FOR THE DISTRICT OF MONTREAL, AS DESIGNATED JUDGE FOR THIS INSTANCE, THE DEFENDANTS ORBITZ WORLDWIDE, L.L.C., HOMEAWAY.COM, INC., BEDANDBREAKFAST.COM, INC. AND CANADASTAYS (1760335 ONTARIO INC.) RESPECTFULLY SUBMIT THE FOLLOWING:

I. THE PROPOSED CLASS PROCEEDINGS

- 1. On January 27, 2020, Plaintiff filed an application for authorization to institute a class action and to appoint the representative plaintiff (the **Application**).
- 2. On January 8, 2021, the Court granted an amendment to the Application to substitute Kayak Software Corporation for Kayak Europe GmbH (the **Amended Application**).

3. Pursuant to the Amended Application, Plaintiff seeks the authorization of a class action against the Defendants on behalf of the following group:

Tous les consommateurs qui ont réservé, à partir du Québec, un hébergement par internet auprès des défendresses et qui ont payé un prix supérieur au prix initialement annoncé, à l'exception des droits exigibles en vertu d'une loi fédérale ou provinciale lorsque, en vertu de cette loi, ces droits doivent être perçus directement du consommateur pour être remis à une autorité publique.

(Class Members)

4. The Amended Application alleges, *inter alia*, that Orbitz Worldwide, L.L.C. (**Orbitz**), HomeAway.com, Inc. (**HomeAway**), BedandBreakfast.com, Inc. (**BedandBreakfast**), and CanadaStays (1760335 Ontario Inc.) (**CanadaStays**) (collectively, the **Moving Defendants**) provided stays via their online platforms. The Amended Application also alleges that the price of stays appearing on the first page of Moving Defendants' online platforms, which lists the stays corresponding to user search terms (**Results Page**), is lower than the stay prices on the last page (**Checkout Page**) due to fees undisclosed at earlier stages in the user journey.

II. IT IS APPROPRIATE FOR MOVING DEFENDANTS TO FILE EVIDENCE

- 5. The Amended Application is predicated on, *inter alia*, an incomplete description of the Moving Defendants' current online price display practice, which expose fees and taxes.
- 6. It would be contrary to the interest of justice for the Court to analyze the Amended Application without having a basic understanding of the price display measures adopted by the Moving Defendants.
- 7. The Moving Defendants request permission to adduce evidence that will provide the Court with:
 - a) a proper description of the their online transaction processes for users; and
 - b) the chronology of the change in price display practices.
- 8. The Moving Defendants' evidence will assist the Court in considering whether the Plaintiff fulfills the conditions of Article 575 of the Civil Code of Québec and may also be helpful in determining the appropriate group(s) description(s) and identifying the questions to be dealt with collectively pursuant to Article 576 of the Civil Code of Procedures.
- 9. To this end, the Moving Defendants are asking the Court to grant leave to adduce the affidavits of Christopher Jehle, communicated in support hereof as **Exhibit P-1**, and Kelly Lynn, communicated in support hereof as **Exhibit P-2**.

WHEREFORE THE MOVING DEFENDANTS PRAY THAT THIS COURT:

GRANT the present Motion for Permission to Adduce Evidence at the Authorization Hearing:

AUTHORIZE the Moving Defendants to adduce into evidence the affidavits and document identified at paragraph 10 hereof;

THE WHOLE with costs to follow.

MONTRÉAL, May 25, 2021

Monton Rose Fulbright Canada UP

NORTON ROSE FULBRIGHT CANADA LLP

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Our reference: 1001130750

NOTICE OF PRESENTATION

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Attorneys for Wyndham hotel group

TAKE NOTICE that the attached Motion will be presented for adjudication before the Honourable Justice Martin F. Sheehan of the Superior Court of Québec at the Montreal Courthouse, located at 1, Notre-Dame Street East, Montréal, Quebec, H2Y 1B6, at a time and in a room to be designated by the Honourable Justice Sheehan.

DO GOVERN YOURSELF ACCORDINGLY.

MONTRÉAL, May 25, 2021

NORTON ROSE FULBRIGHT CANADA LLP

(Mtres. Eric C. Lefebvre and Saam Pousht-Mashhad) Attorneys for the Defendants

Monton Rose Fulbright Canada UP

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Our reference: 1001130750

CANADA PROVINCE OF QUÉBEC **DISTRICT OF MONTREAL** **Superior Court** (Class Action)

Nº: 500-06-001041-207 **CHAFIK MIHOUBI**

Plaintiff

VS.

PRICELINE.COM, L.L.C HOTWIRE, INC. HOMEAWAY.COM, INC. ACCOR, S.A. BEDANDBREAKFAST.COM, INC. **CANADASTAYS (1760335 ONTARIO INC.)** HILTON WORLDWIDE HOLDINGS, INC. SIX CONTINENTS HOTELS, INC. **ORBITZ WORLDWIDE, L.LC HYATT HOTELS CORPORATION** WYNDHAM HOTEL GROUP, L.L.C. KAYAK SOFTWARE CORPORATION LL.C. **BENJAMIN** & BROTHERS. (RESERVATIONS.COM

Defendants

LIST OF EXHIBITS

Exhibit P-1: Sworn Declaration of Christopher Jehle dated May 24, 2021;

Exhibit P-2: Sworn Declaration of Kelly Lynn dated May 25, 2021.

MONTRÉAL, May 25, 2021

NORTON ROSE FULBRIGHT CANADA LLP

Monten Rose Fulbright Canada UP

(Mtres. Eric C. Lefebvre and Saam Pousht-Mashhad)

Attorneys for the Defendants

ORBITŹ WORLDWIDE, L.L.C., HOMEAWAY.COM, INC., BEDANDBREAKFAST.COM, INC. AND **CANADASTAYS (1760335 ONTARIO INC.)**

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Our reference: 1001130750

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PRO'	VINCE OF QUEBEC
DIST	RICT OF MONTREAL
Nº:	500-06-001041-207

Superior Court (Class Action)	
CHAFIK MIHOUBI	
	Plaintif
VS.	
PRICELINE.COM, L.L.C	
And al.	
	Defendants

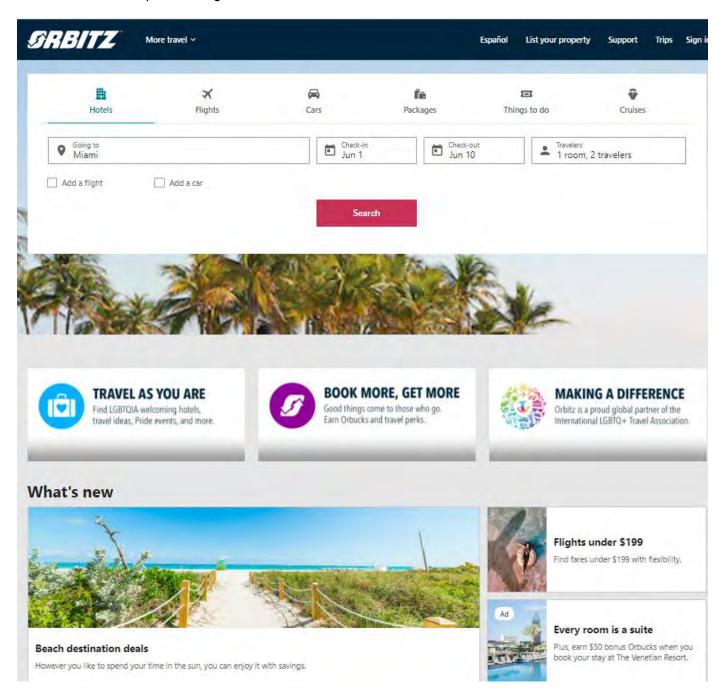
SWORN DECLARATION OF CHRISTOPHER JEHLE

I, the undersigned, Christopher Jehle, Senior Product Manager, performing my employment duties at Expedia Group Inc., in the City of Chicago, State of Illinois, solemnly declare the following:

- 1. I am the Senior Product Manager at Expedia Group Inc. (**Expedia Group**). As part of my function at Expedia Group, I have knowledge of changes to the display practices effected by Orbitz Worldwide, L.L.C. (**Orbitz**), a subsidiary of Expedia Group.
- 2. Orbitz owns and operates Orbitz.com, a travel fare aggregator and travel metasearch engine.
- 3. Users access Orbitz.com to book travel fares, including stays, flights, cars, vacation packages and cruises.
- 4. As of June 4, 2020, Orbitz effected a price display change on the Results Page (defined below) whereby the Total Price (also defined below) was displayed under the nightly price for each proposed stay.
- 5. Orbitz's price display as of June 4, 2020 is illustrated in the snapshots of Orbitz.com shown in the captions below:

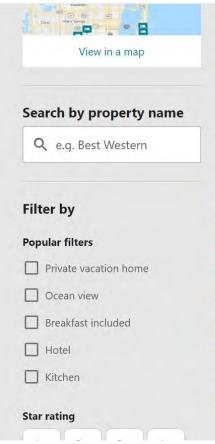
(a) **Search Page**: To search for stays, users are prompted to enter the desired destination, check-in date, check-out date, number of travelers, with an option to include a flight or car (**Search Page**). The Search Page shows no prices.

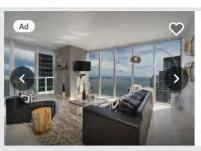
Example: Entering Miami June 1 to June 10



(b) **Results Page:** Once a user enters the search queries, a first page displays the available stays that match the criteria entered by the user (**Results Page**). The Results Page shows (1) a price per night and (2) a total price for the queried trip, inclusive of all taxes and fees (**Total Price**). For clarity, all taxes and fees also includes mandatory fees (including resort fees), if applicable.

Example: Selecting Loews Miami Beach Hotel - South Beach





Icon Residences By Sunnyside Hotel and Resorts

Brickell

Brickell's Iconic Waterfront Apartments

Superb over-sized apartments with full kitchens, private balconies and stunning views, located in the heart of downtown Miami.

3.9/5 Good (499 reviews)



(i) \$893 \$339 per night \$4,027 for 9 nights Includes taxes & fees



Loews Miami Beach Hotel - South Beach

Miami Beach

LOEWS https://www.loewshotels.com/miami-beach

Free Cancellation Reserve now, pay later

4.4/5 Excellent (2,798 reviews)

25% off

① \$447 \$337

per night \$3,786 for 9 nights Includes taxes & fees



JW Marriott Turnberry Resort & Spa

Aventura

New Experiences At Every Turn

36 holes of championship golf, award-winning dining, a wellness spa and fitness center, our elegant enclave is an endless escape.

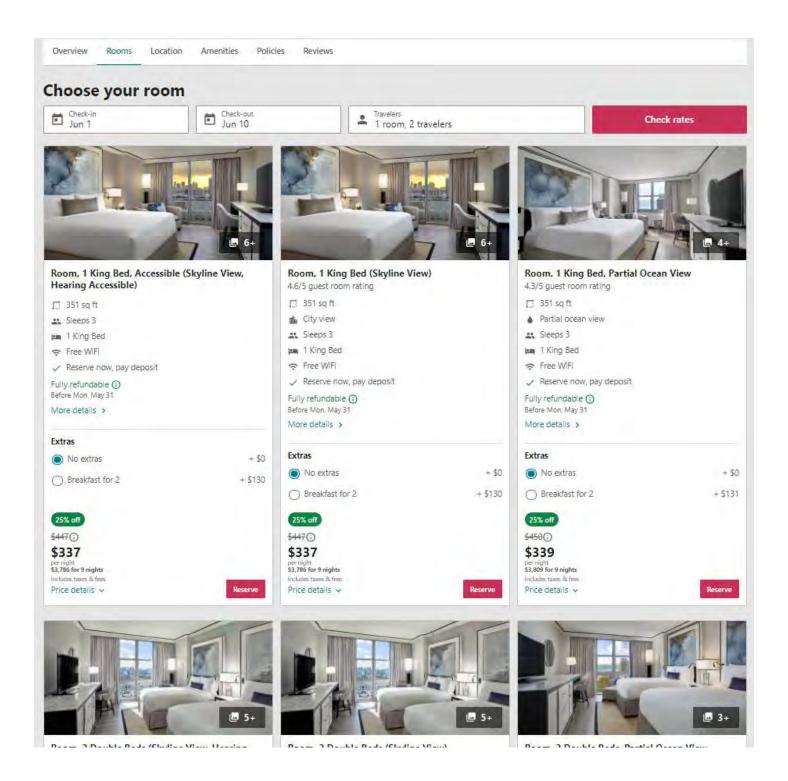
4.3/5 Excellent (1,004 reviews)

We have 5 left at

① \$322 \$313

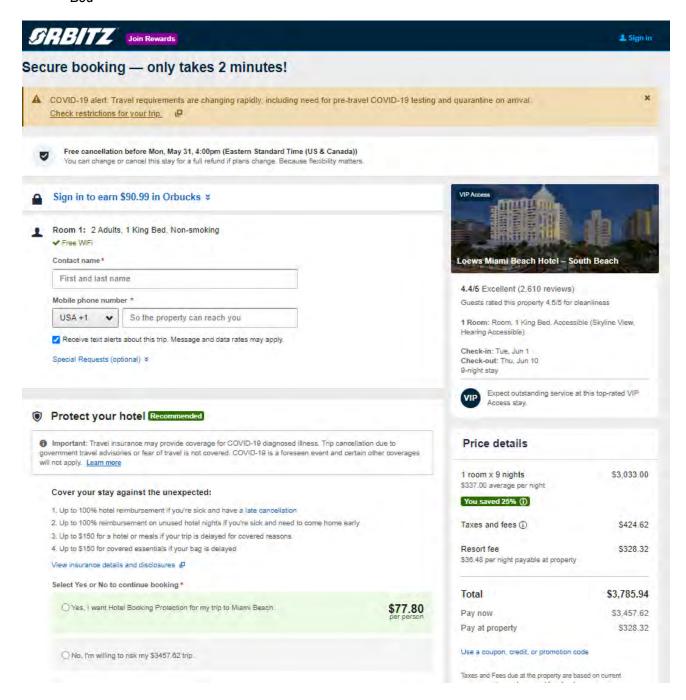
per night \$3,543 for 9 nights Includes taxes & fees (c) **Property Details Page**: When the user selects a specific property displayed on the Results Page, the user is directed to a third page which lists different rooms with accompanying specifications and amenities (**Property Details Page**). The price display on the Property Details Page is the same as the Results Page, meaning that it exposes a nightly rate as well as the Total Price, with the option of clicking on the "Price Details" popover under each room, which provides an itemization of all expenses.

Example: Selecting Room, 1 King Bed (Skyline View, Hearing Accessible)



(d) Checkout Page: Once a specific room type is selected, the user is directed to the checkout page wherein the user may review the itemized charges for the stay, confirm the booking and pay (Checkout Page). The Checkout Page itemizes (1) the total booking fees (including the average rate per night), (2) the taxes and fees and (3), if applicable, any mandatory fees (including resort fees).

Example: Checking out with Loews Miami – South Beach for 9 nights for 1 Room, 1 King Bed



- 6. As illustrated above, the Total Price shown on the Results Page (\$3,786) is slightly higher than the price displayed on the Checkout Page (\$3,785.94). As a general practice, the Results Page will round the Total Price to the nearest integer whereas the Checkout Page will round the Total Price to two decimal places.
- The Total Prices displayed on the Results Page, Property Details Page and Checkout Page are inclusive of (1) taxes and fees and (2) other mandatory fees (including resort fees).
- To the best of my knowledge, the Total Price on the Results Page is the same as or rounded to the nearest integer as the price shown on the Checkout Page for all transactions on Orbitz.com since June 4, 2020.

Louise Hébert 72,537

9. I declare that all the facts contained herein are true.

Christopher Jehle

Solemnly declared before me

in Sainte-Anne-de-Bellevue, Quebec,

2021

Commissioner of Oaths for Queb

CANADA
PROVINCE OF QUEBEC
DISTRICT OF MONTREAL
N°: 500-06-001041-207

Superior Court (Class Action)

CHAFIK MIHOUBI

Plaintiff

VS.

PRICELINE.COM, L.L.C

And al.

Defendants

SWORN DECLARATION OF KELLY LYNN

I, the undersigned, Kelly Lynn, Principal Product Manager, performing my employment duties at Expedia, Inc., in the City of Austin in the State of Texas solemnly declare the following:

- 1. I am the Principal Product Manager, Traveler Pricing, for HomeAway Inc. (**HomeAway**), a subsidiary of Expedia Group. I have knowledge of the pricing practices of HomeAway, BedAndBreakFast.com, Inc. (**BedAndBreakFast**), Inc. and CanadaStays (1760335 Ontario Inc.) (**CanadaStays**).
- 2. HomeAway, BedAndBreakFast and CanadaStays are online vacation rental marketplaces and part of the Expedia Group.
- 3. Between November 2019 and July 2020, HomeAway, BedAndBreakFast.com and CanadaStays ceased operating their eponymous websites and diverted their respective user traffic to Vrbo.com.
- 4. On November 20, 2019, HomeAway migrated 100% of its web traffic to Vrbo.com.
- 5. On June 30, 2020, CanadaStays ceased new bookings on its CanadaStays web platform. On July 31, 2020, CanadaStays redirected its web traffic to Vrbo.com.
- 6. On July 28, 2020, BedAndBreakFast migrated 100% of its web traffic to Vrbo.com.
- 7. As of September 28, 2020, Vrbo implemented a dual-price display practice for users accessing the Canadian version of the Vrbo.com website. Since then, the price display on the Results Page (defined below) exposes the Total Price (also defined below) under the nightly price for each proposed stay.
- 8. Vrbo's price display as of September 28, 2020 is illustrated below:

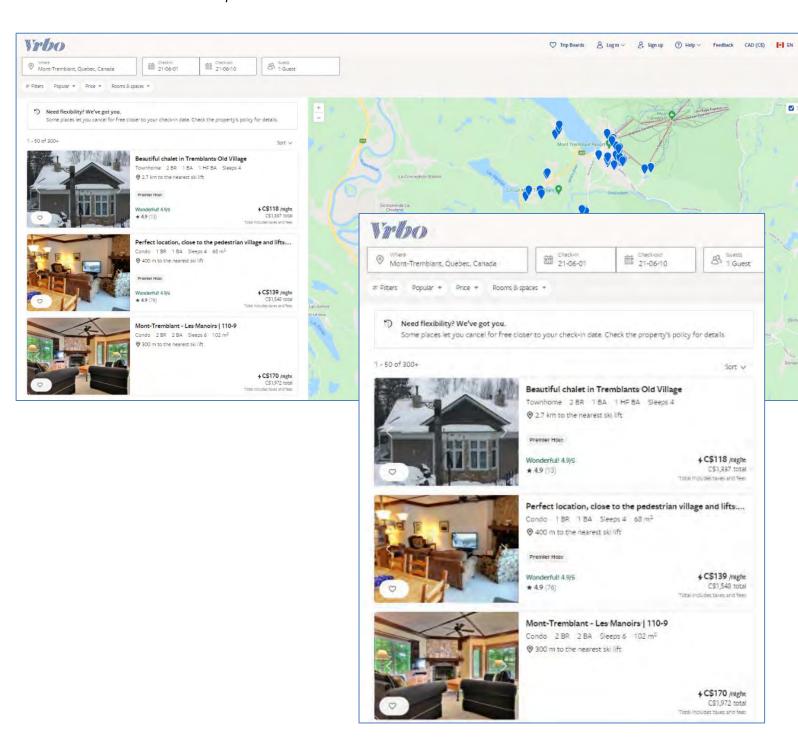
(a) **Search Page**: To search for stays, users are prompted to enter the desired destination, check-in date, check-out date, and number of travelers (**Search Page**). The Canadian version of the Vrbo.com website can be selected at the top right corner of the Search Page.

Example: Enter "Mont-Tremblant, Quebec, Canada" with stay from 06/01/2021 to 06/10/2021 for one guest



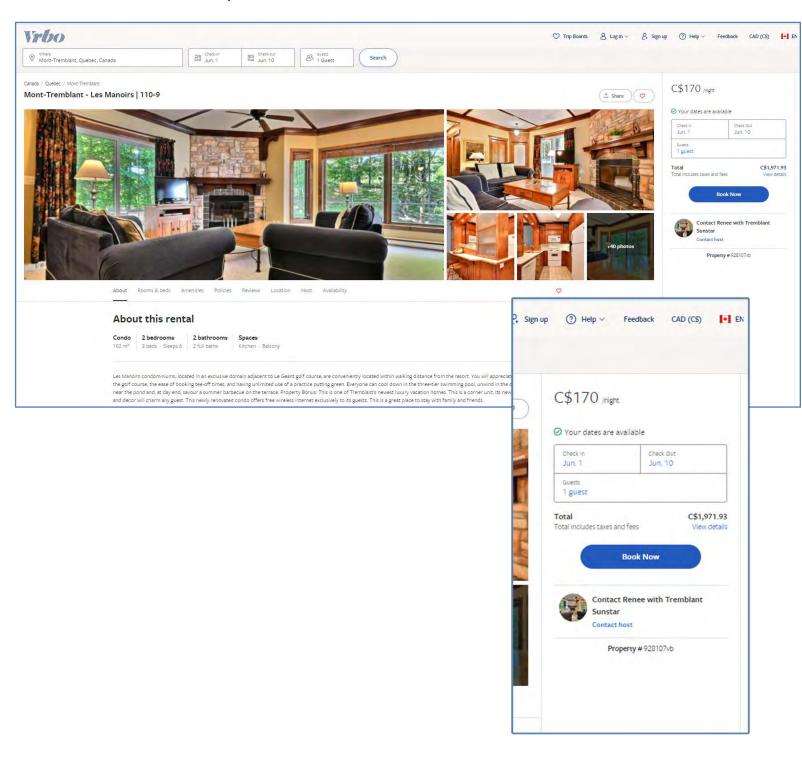
(b) **Results Page:** Once a user enters the search queries, a first page displays a list of the available stays that match the criteria entered by the user (**Results Page**). The Results Page shows (1) a price per night and (2) a total price for the queried trip, inclusive of fees and taxes (**Total Price**). Some fees included in the Total Price are not necessarily collected online or at the time of booking, but are nevertheless disclosed to the traveler in the Total Price.

Example: Select "Mont-Tremblant – Les Manoirs I110-9"

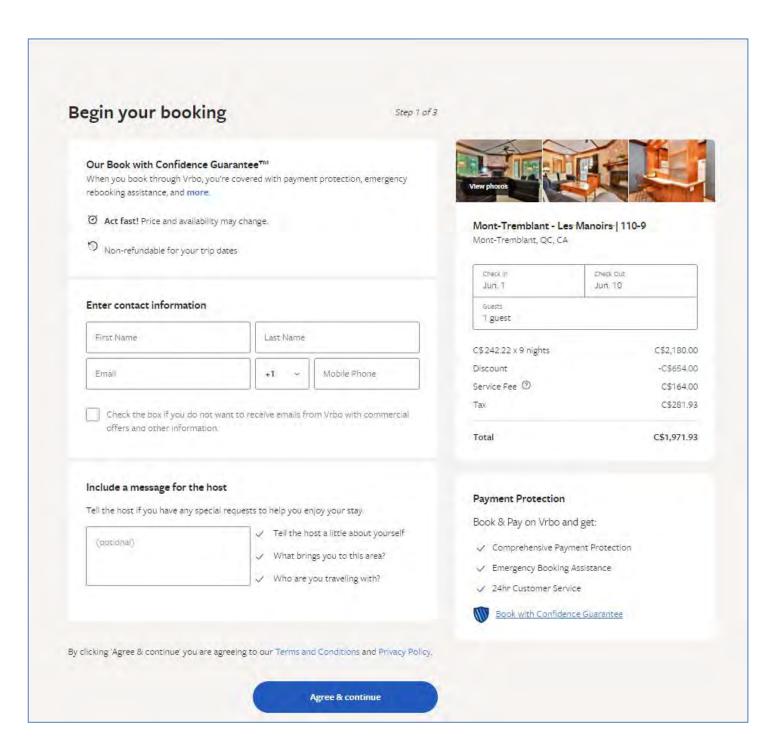


(c) **Property Details Page**: When the user selects a specific property listed on the Results Page, the user is then directed to a third page which lists the specifications and amenities related to the property (**Property Details Page**). The price display on the Property Details Page exposes a nightly rate as well as the Total Price, with the option of clicking on the "View details" popover under each room, which provides an itemization of all the fees.

Example: Click on "Book Now"



(d) **Checkout Page**: Once a specific property type is selected, the user is directed to the checkout page wherein the user may review the itemized charges for the stay, confirm the booking and pay (**Checkout Page**). The Checkout Page in this example itemizes (1) the total price of the stay, (2) the service fee and (3) the taxes.



- 9. As illustrated above, the Total Price shown on the Results Page (\$1972) is slightly higher than the price displayed on the Property Details Page and Checkout Page (\$1,971.93).
- 10. The Total Prices displayed on the Results Page and Property Details Page are inclusive of all fees shown on the Checkout Page.
- To the best of my knowledge, the Total Price displayed on the Results Page is the same as or rounded to the nearest integer of the price shown on the Property Details Page and Checkout Page for all transactions on Vrbo.com since September 28, 2020. In limited circumstances, some fees reflected in the Total Price are not collected via the online payment to the user, but collected by the property manager of the selected property at a later date. In these cases, the price paid by the user online for the selected property is inferior to the Total Price, with the remainder collected directly by the property manager.

12. I declare that all the facts contained herein are true.

Solemnly declared before me

in Sainte-Anne-de-Bellvue, Quebec, on ly

Commissioner of Oaths for Quebec

Louise Hébert 72,537

Lemire, Nathalie

Cc:

De: Lemire, Nathalie **Envoyé:** 25 mai 2021 15:04

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Objet: NOTIFICATION / Chafik Mihoubi vs. Priceline.com, L.L.C. et als. / S.C.M.:

500-06-001041-207 - Motion for permission to adduce evidence at the authorization

hearing [NRFC-EDRMS.FID12803464]

Pièces jointes: Motion for permission to adduce evidence and Exhibits P-1 and P-2.pdf

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'EXPEDIA INC_ _ Class Action _ Chafik Mihoubi _1001130750_ Motion to Adduce Evidence'

NOTIFICATION PAR COURRIEL / NOTIFICATION BY EMAIL (Articles 133 et/and 134 C.p.c. / C.C.P.)

EXPÉDITEUR / SENDER

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Date: Montréal, May 25, 2021

Nature du document / Nature of the document : Motion of the Defendants Orbitz Worldwide, L.L.C.,

> Homeaway.com, Inc., Bedandbreakfast.com, Inc. and Canadastays (1760335 Ontario Inc.) for permission to adduce evidence at the authorization hearing. Notice of presentation, List of exhibits and Exhibits P-1 and P-2

(Art. 574 C.c.P.)

N° du dossier de Cour / Court File #: 500-06-001041-207

Chafik Mihoubi vs. Priceline.com, L.L.C. et als. Nom des parties / Name of the parties :

Nombre de pages / Number of the pages : 19

Heure de transmission / Time of transmission : 15 h 04

Notre référence / Our reference : 1001130750

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NORTON ROSE FULBRIGHT

Relayé: NOTIFICATION / Chafik Mihoubi vs. Priceline.com, L.L.C. et als. / S.C.M.: 500-

Objet: 06-001041-207 - Motion for permission to adduce evidence at the authorization hearing

[NRFC-EDRMS.FID12803464]

Date: 2021-05-25 15:04

"Microsoft Outlook"

De:De: https://www.energeneers.com/https://www.energeneers.com/https://www.energeneers.com/https://www.energeneers.com/https://www.energeneers.com/https://www.energeneers.com/https://www.energeneers.com/https://www.energeneers.com/

À: "nathalie.lemire@nortonrosefulbright.com" < nathalie.lemire@nortonrosefulbright.com>

La remise à ces destinataires ou groupes est terminée, mais aucune notification de remise n'a été envoyée par le serveur de destination :

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Objet: NOTIFICATION / Chafik Mihoubi vs. Priceline.com, L.L.C. et als. / S.C.M.: 500-06-001041-207 - Motion for permission to adduce evidence at the authorization hearing [NRFC-EDRMS.FID12803464]

about:blank 2021-05-25 NO.: 500-06-001041-207

SUPERIOR COURT (Class Action)

DISTRICT OF MONTRÉAL

CHAFIK MIHOUBI

Plaintiff

VS

PRICELINE.COM, L.L.C
HOTWIRE, INC.
HOMEAWAY.COM, INC.
ACCOR, S.A.
BEDANDBREAKFAST.COM, INC.
CANADASTAYS (1760335 ONTARIO INC.)
HILTON WORLDWIDE HOLDINGS, INC.
SIX CONTINENTS HOTELS, INC.
ORBITZ WORLDWIDE, L.LC
HYATT HOTELS CORPORATION
WYNDHAM HOTEL GROUP, L.L.C.
KAYAK SOFTWARE CORPORATION
BENJAMIN & BROTHERS, LL.C. (RESERVATIONS.COM

Defendants

MOTION OF THE DEFENDANTS ORBITZ WORLDWIDE, L.L.C., HOMEAWAY.COM, INC., BEDANDBREAKFAST.COM, INC. AND CANADASTAYS (1760335 ONTARIO INC.) FOR PERMISSION TO ADDUCE EVIDENCE AT THE AUTHORIZATION HEARING, NOTICE OF PRESENTATION, LIST OF EXHIBITS AND EXHIBITS P-1 AND P-2 (Art. 574 C.C.P.)

ORIGINAL

BO-0042

1001130750

Mtre. Eric C. Lefebvre and Saam Pousht-Mashhad NORTON ROSE FULBRIGHT CANADA LLP

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